





# Optimize today's workforce with digital transformation

Together, DXC Technology and HP help businesses redefine where and how people work by engaging and inspiring employees with best-of-breed technology.

- · Our partnership is built on a shared history, commitment to relationships with mutual
- HP's proven leadership in PCs and printers, with built-in security, is even stronger when coupled with DXC's security
- Integration of DXC's solutions for modern workplace, data management, cloud and security with HP's portfolio of printers, copiers, laptops and related services accelerates transformation by optimizing enterprise productivity.

# DXC and HP at a glance

- innovation, and strong working customers.
- services.

### **About HP**

HP Inc. creates technology that makes life better for everyone, everywhere. Through our product and service portfolio of personal systems, printers and 3D printing solutions, we engineer experiences that amaze. More information about HP Inc. is available at hp.com.

### **Customer benefits**

As more and more businesses embark on digital transformation journeys, one thing is clear: The most successful evolutions transform every facet of the enterprise — from the data center to the most critical systems, to the teams of people that support the business.

Together, DXC and HP provide a path for workplace transformation to the individual, ensuring employees have the best possible experience while creating the flexible and secure work environment that matches the demands of the business.

Working together to combine marketleading solutions from HP and DXC brings unique benefits to customers:

- · A like-minded vision to create technology that helps customers transform their businesses
- · Interoperability of systems that drives efficiency and alignment
- · Strong, long-standing relationships, with shared customers and with each other, that have been built over decades of working together and that enhance our ability to support our customers

· A deeper level of security that starts at the hardware level and is extended through software security services

The partnership brings unmatched experience, expertise and global resources of two innovative, proven leaders to help transform and propel your business into the future.

## Joint offerings/solutions

A critical part of workplace transformation is optimizing the productivity of the enterprise workforce by using the appropriate device for the person and the job, right-sizing the estate and having information available, secure and ready to use with efficient monitoring and processes in place for device sustainability, scalability, end of life and more.

There is a natural alignment between DXC and devices from HP that empower people and enable productivity. With a wide variety of advisory, application and management services, DXC develops a robust customer roadmap that couples HP solutions with complementary services to transform the enterprise, addressing today's consumption and technology shifts with scalability as needs change.







**No. 1** 

DXC is HP's No.1 Global Systems Integrator Partner

14+

HP has been a DXC partner for over 14 years

60% of DXC

Over 60% of DXC's customers use HP

#### **About DXC Partner Ecosystem**

The DXC Partner Ecosystem is a curated ecosystem of partner relationships built on a foundation of collaboration, differentiation and innovation. Together, we work to deliver the right solution and the right team to address complex, critical customer business challenges. Learn more at dxc.com/partnerecosystem.

With DXC, solutions from HP are easily integrated into businesses, providing the right devices and services needed to make business more productive.

- Everything as a service. HP
  DaaS options provide a flexible
  consumption solution that shifts asset
  costs from CAPEX to OPEX. DXC offers
  services, including asset transfer
  options, to ease the transition to the
  new financial model while facilitating
  a company's digital transformation.
- Transformation with workplace.
   Migration and business
   transformation services help
   customers move and optimize the
   value of the future workplace now.
- Modern device management.
   Delivers seamless, secure,
   easy-to-use devices and printers —
   at the office, at home and on the
   road as a service.

#### Differentiation

Together, DXC and HP help customers drive transformation by delivering innovation in products, solutions and services.

With DXC, solutions from HP are easily integrated into businesses, providing the right devices and services needed to make business more productive and allow convenient access to information when and where it is needed. From the data center to the employees, combining the business and technology expertise from DXC with leading solutions from HP provides the performance and support businesses need for now and for tomorrow.

Learn more at dxc.com/hp

**Get the insights that matter.** dxc.com/optin

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